



# MEXICO - CANADA TRADE AND INVESTMENT FROM CANADA IN MEXICO

## MEXICO-CANADA TRADE January- November 2010

### Trade Among NAFTA Partners

#### Region of North America

- By November of 2010, total trade in the NAFTA Region recorded a value of **USD\$802.7 billion**, equivalent to a **growth of 26.7%**, compared to the previous year's same period.
- Nevertheless, **regional trade in North America is still 9.2% below the trade flows registered when the crisis started** (trade was USD\$884.2 billion in November 2008).
- During this same period, the flows of the **Mexico-Canada trade increased 39.2%** compared to last year, resulting in **USD\$27.4 billion**. This trade value **has surpassed in a 13.4%** the trade levels observed before the international crisis started (in November 2008 bilateral trade was USD\$24.1 billion).
- However, the increase in the Mexico-Canada trade has presented a downturn trend that went from levels of 56% in March to 39% in November.
- Historically, during the NAFTA age, the bilateral trade exchange has grown **almost 7 times**, that is equivalent to an average annual growth rate of 12.6% between 1993 and 2010.
- As for the **bilateral trade between Mexico and the United States**, the goods exchange increased 31.1%, amounting **USD\$341.9 billion**.

#### Mexico – Canada Trade

- The trade surplus that Mexico kept with Canada in November was **USD\$11.7 billion**, amount **USD\$5.2 billion higher** than the number registered last year. This surplus also represents an increase of USD\$1.2 billion against November 2010.
- Mexico kept its position as Canada's **3<sup>rd</sup> largest trade partner in the world**, covering the Canadian market with 3.9%, increasing its participation 0.5% since last year. United States is in the first position with 61.1%, and China in second, with 7.1%.

<sup>1</sup> The information contained in this report was developed using importer's numbers shown in official sources such as BANXICO, Statistics Canada and USDOC (in the section of trade by province, only data from Statistics Canada was used). Figures shown are in USD in accordance to the average nominal exchange rate observed in the mentioned period.

## COMERCIO MÉXICO-CANADÁ Enero - Noviembre 2010

### Comercio Entre los Países del TLCAN Región de Norte América

- En noviembre 2010, el valor del comercio total de la región TLCAN fue de **US\$802.754 mdd** (millones de dólares estadounidenses), lo que representa un **crecimiento de 26.7%** respecto al mismo mes del año anterior.
- No obstante, el comercio en la **región de Norteamérica aún se encuentra 9.2% por debajo de los niveles registrados al inicio de la crisis** (en noviembre 2008 el comercio fue de 884,275 mdd).
- En relación al **comercio bilateral México – Canadá**, los **flujos crecieron 39.2%** respecto al año anterior, ubicándose en **US\$27,422 mdd**. Este valor **ha permitido superar en 13.4% los niveles de comercio observados al estallar la reciente crisis económica internacional** (a noviembre de 2008 el comercio bilateral fue de US\$24,190 mdd).
- Sin embargo, el crecimiento en el comercio México Canadá ha mostrado una tendencia hacia la desaceleración, pasando de niveles de 56% en marzo de 2010 a 39% al mes de noviembre.
- Históricamente, en la era del TLCAN el intercambio comercial bilateral ha crecido **casi 7 veces**, lo que equivale a una tasa de crecimiento anual promedio de 12.6% entre 1993 y 2010.
- En relación al **comercio bilateral México-EE.UU.**, el intercambio de bienes creció 31.1%, para ubicarse en los **US\$341,956 mdd**.

#### Balanza Comercial México - Canadá

- El superávit comercial con Canadá en noviembre fue de **US\$11,797**, monto superior en **US\$5,208 mdd** respecto al año anterior. Este superávit además representa un aumento de **USD\$1,256 mdd** respecto a octubre de 2010.
- A nivel mundial, México se ubicó como el **tercer socio comercial** de Canadá con el 3.9% del mercado canadiense, aumentando en 0.5% su participación respecto al año anterior. Esta posición es superada por EE.UU. (61.1%) y China (7.1%).

<sup>1</sup> Este reporte es elaborado utilizando las cifras del país importador publicadas por las fuentes oficiales de cada país: BANXICO, Statistics Canada y USDOC. En la sección de comercio por Provincia se utilizan únicamente datos de Statistics Canada. Los datos se presentan en dólares estadounidenses (USD) al tipo de cambio promedio nominal observado en el periodo indicado.

## Canadian Exports to Mexico:

- **Mexico is the 5<sup>th</sup> largest export market** for Canadian products (2.2% from the total), after the United States, the United Kingdom, China and Japan, in that order.
- In terms of value, **exports from Canada to Mexico** reached **USD\$7.8 billion**, amount 655% higher than sales recorded in 1993.
- However, because of the global financial crisis, the Mexican market for Canadian products **contracted 9.8% since 2008**.
- The average annual growth rate of **exports from Canada into Mexico** between 1993 and 2010 is **12.7%**.

## Mexican Exports to Canada:

- By November 2010, Mexico kept its position as the **3<sup>rd</sup> greatest supplier for the Canadian market** (5.5%), only exceeded by imports from the United States (50.5%) and China (11%).
- Exports of **Mexican products to Canada** in this period totalled **USD\$19.6 billion, 651% more than exports registered in 1993** (USD\$2.6 billion). The average annual growth rate of **exports from Mexico into Canada** was **12.6%**.

## Main Products:

- Colour television sets keep their position as product number one to export from Mexico to Canada with 7.6% from total value (USD\$1.4 billion). Following in position number two to five are vehicles with engines between 15000 and 3000 cc, loading trucks with loads of less than 5 tons, telephone kits for cellular networks, and computers. These are the main exported products not related to the petroleum sector.
- These five products also hold 29% of total exports from Mexico to Canada.
- As for product, exports goods from Mexico with a greater increase were: loading trucks with loads up to 20 tons, semi-trailer tractors, automobiles with engine higher than 1500 cc, auto-parts (ignition cables and seats), crude oil, electronic products (cell phones) and tractors.

## Exportaciones de Canadá a México:

- **México es el quinto mercado de exportación** para los productos canadienses (2.2% del total), por debajo de EE.UU, Reino Unido, China y Japón.
- En términos de valor, las **exportaciones de Canadá a México** se ubicaron en **US\$7,813 mdd**, monto 655% superior al registro de 1993.
- Sin embargo, resultado de la crisis financiera internacional, el mercado mexicano para los productos canadienses **se ha contraído 9.8% desde 2008**.
- La tasa de crecimiento anual promedio de las **exportaciones de Canadá a México** entre 1993 y 2010 se ubica en **12.7%**.

## Exportaciones de México a Canadá

- En noviembre de 2010, México mantuvo su posición como **tercer proveedor de Canadá** (5.5%), participación superada por las importaciones provenientes de EE.UU. (50.5%) y China (11.0%).
- Las exportaciones de productos mexicanos a Canadá en este período sumaron **US\$19,610 mdd, 651% más el valor de las exportaciones registradas en 1993** (US\$2,610 mdd). La tasa de crecimiento anual promedio de las exportaciones mexicanas en la era TLCAN se ubica en **12.6%**.

## Principales productos:

- Los televisores a color se mantienen como principal producto de exportación de México a Canadá con el 7.6% del valor total (USD\$1,496 mdd). Vehículos con motor entre 15000 y 3000 cc, camiones para carga inferior a 5 toneladas, equipos de telefonía celular y computadoras ocupan de la segunda a la quinta posición como principales exportaciones no petroleras.
- Estos cinco productos ademas concentran el 29% de las exportaciones totales de México a Canadá.
- **Los productos de exportación de México que registraron mayor crecimiento en el periodo fueron:** camiones para carga de hasta 20 toneladas, tractores para semirremolques, automóviles con motor superior a 1500 cc, autopartes (cables para encendido y asientos), petróleo crudo, equipos electrónicos (celulares y computadoras), y tractores.

## Investment from Canada in Mexico

During the last sixteen years, Canadian foreign direct investment (FDI) has been a key factor for the integration of our productive sectors:

From January 2000 to September 2010, Canada's cumulative FDI in Mexico reached \$9.2 billion USD, becoming the fourth largest foreign investor in Mexico.

According to the Ministry of Economy, on September 2010, 2,563 firms were registered in Mexico as having Canadian capital.

These results demonstrate the high confidence that the NAFTA's legal framework has granted to Canadian investors to operate in Mexico.

## Inversión de Canadá en México

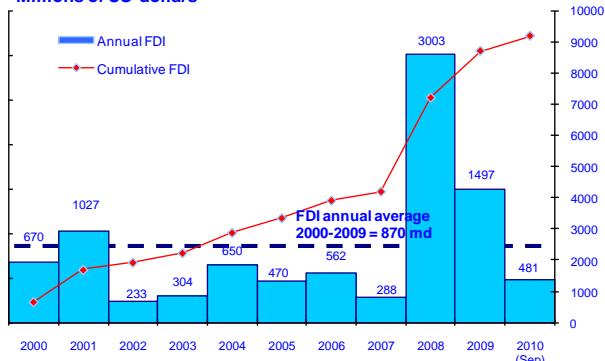
Durante los últimos dieciséis años la inversión extranjera directa (IED) de Canadá ha sido un elemento clave para la integración de los sectores productivos de ambos países:

En el período enero de 2000 – septiembre de 2010, la IED acumulada de Canadá en México alcanzó los US\$9,185 millones de dólares, lo que lo ubicó como el cuarto país inversionista en México

En septiembre de 2010, 2,563 empresas se encontraban operando en México con participación de capital canadiense.

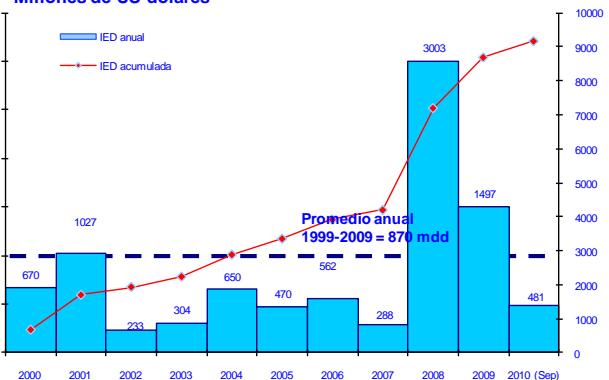
Estos indicadores comprueban el alto grado de confianza que el marco legal del TLCAN ofrece a los inversionistas canadienses para operar en México.

**Canada's FDI in Mexico September 2010**  
Millions of US dollars



Source: Ministry of Economy

**IED de Canadá en México Septiembre 2010**  
Millones de US dólares



Fuente: Secretaría de Economía



***The NAFTA Office of Mexico in Canada - Embassy of Mexico***

**Mexico - Canada Trade Statistics  
January - November 2010**

**Table of Contents**

---

<b>1. Trade between NAFTA partners</b>	
1.1 Trilateral trade	1
<b>2. Mexico - Canada Trade</b>	
2.1 Monthly trends	2
2.2 Main products imported by Canada from Mexico	3
<b>3. Canada's Total Trade</b>	
3.1 Trade by country	4
3.2 Canada - Mexico trade by province	5

## Trilateral Trade between the NAFTA Partners

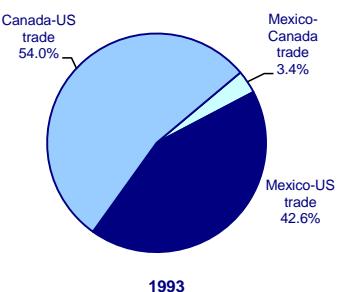
January - November, 2010 (millions of US dollars)

	Year			Growth rate		*AAGR 09/93 %	January - November			Growth rate		*AAGR 10/93 %
	1993	2008	2009	09/93 %	09/08 %		1993	2009	2010	10/93 %	10/09 %	
<b>NAFTA partners</b>												
Total trilateral trade	<b>288,742</b>	<b>942,271</b>	<b>699,223</b>	142.2	-25.8	5.7	<b>265,521</b>	<b>633,577</b>	<b>802,754</b>	202.3	26.7	6.7
<b>US imports from NAFTA partners</b>												
Mexico	39,917	215,915	176,537	342.3	-18.2	9.7	36,625	159,511	210,444	474.6	31.9	10.8
Canada	111,216	335,555	224,911	102.2	-33.0	4.5	102,439	203,590	252,164	146.2	23.9	5.4
<b>Mexico's imports from NAFTA partners</b>												
US	45,295	151,335	112,434	148.2	-25.7	5.8	41,416	101,248	131,512	217.5	29.9	7.0
Canada	1,175	9,442	7,304	521.4	-22.7	12.1	1,023	6,555	7,813	664.1	19.2	12.7
<b>Canada's imports from NAFTA partners</b>												
Mexico	2,876	16,808	14,480	403.5	-13.9	10.6	2,610	13,144	19,610	651.3	49.2	12.6
US	88,263	213,216	163,557	85.3	-23.3	3.9	81,408	149,529	181,211	122.6	21.2	4.8
<b>Mexico-Canada trade</b>												
Mexico's imports from Canada	1,175	9,442	7,304	521.4	-22.7	12.1	1,023	6,555	7,813	664.1	19.2	12.7
Canada's imports from Mexico	2,876	16,808	14,480	403.5	-13.9	10.6	2,610	13,144	19,610	651.3	49.2	12.6
Total	<b>4,051</b>	<b>26,250</b>	<b>21,784</b>	<b>437.7</b>	<b>-17.0</b>	<b>11.1</b>	<b>3,633</b>	<b>19,700</b>	<b>27,422</b>	<b>654.9</b>	<b>39.2</b>	<b>12.6</b>
<b>Mexico-US trade</b>												
Mexico's imports from US	45,295	151,335	112,434	148.2	-25.7	5.8	41,416	101,248	131,512	217.5	29.9	7.0
US imports from Mexico	39,917	215,915	176,537	342.3	-18.2	9.7	36,625	159,511	210,444	474.6	31.9	10.8
Total	<b>85,212</b>	<b>367,250</b>	<b>288,971</b>	<b>239.1</b>	<b>-21.3</b>	<b>7.9</b>	<b>78,041</b>	<b>260,759</b>	<b>341,956</b>	<b>338.2</b>	<b>31.1</b>	<b>9.1</b>
<b>Canada-US trade</b>												
Canada's imports from US	88,263	213,216	163,557	85.3	-23.3	3.9	81,408	149,529	181,211	122.6	21.2	4.8
US imports from Canada	111,216	335,555	224,911	102.2	-33.0	4.5	102,439	203,590	252,164	146.2	23.9	5.4
Total	<b>199,479</b>	<b>548,771</b>	<b>388,468</b>	<b>94.7</b>	<b>-29.2</b>	<b>4.3</b>	<b>183,847</b>	<b>353,119</b>	<b>433,375</b>	<b>135.7</b>	<b>22.7</b>	<b>5.2</b>

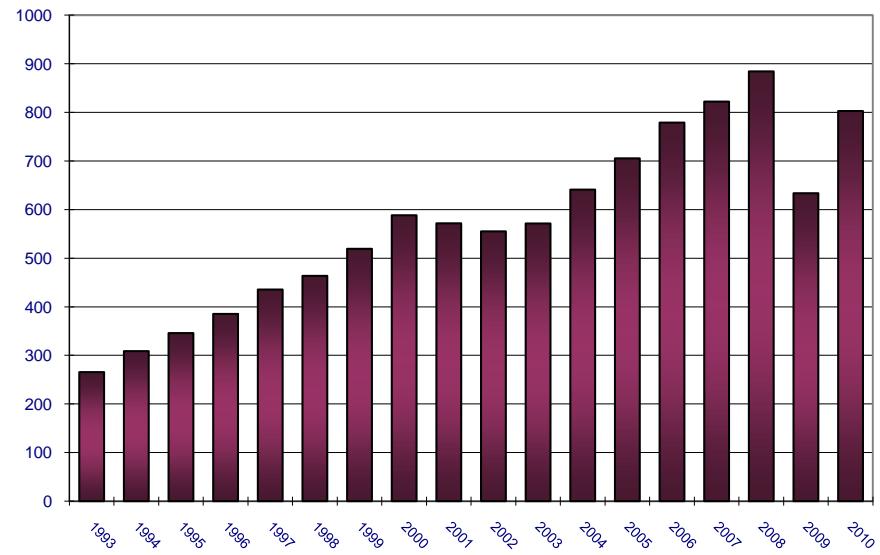
\*Annual average growth rate.

### Trade Between NAFTA Partners (NAFTA trilateral trade growth January - November 10/93 = 202%)

**2010**  
(Total trilateral trade of US\$802,754 million)



Millions of US dollars



Source: The Ministry of the Economy with import data from Statistics Canada, BANXICO and USDOC

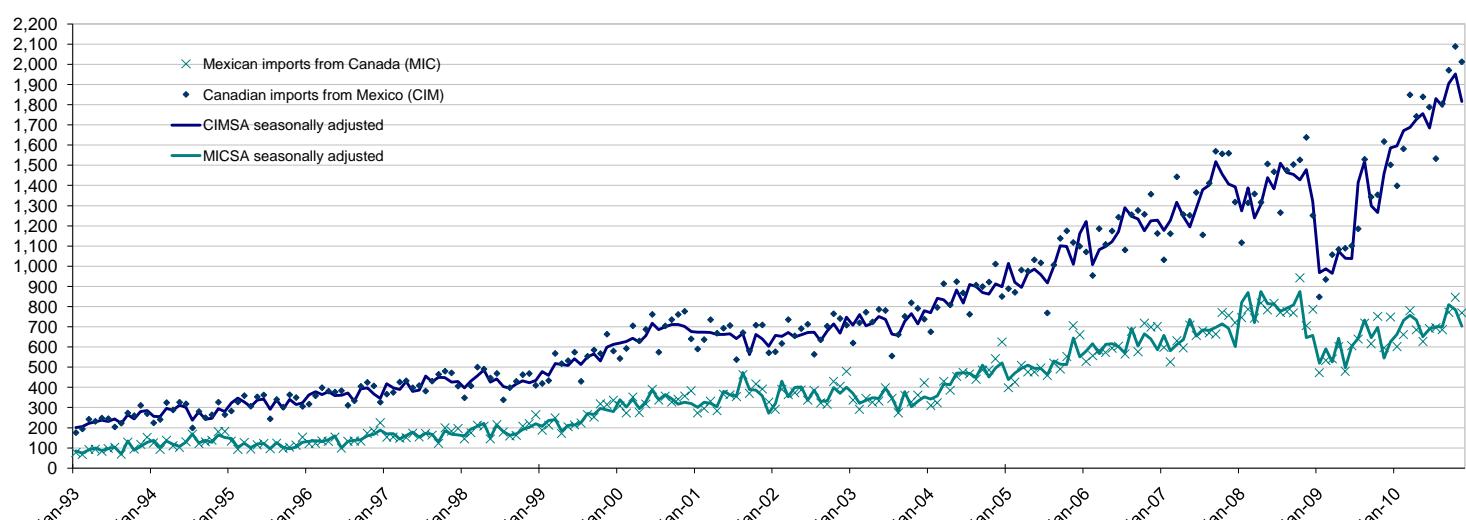
**Mexico-Canada Trade (1993-2010)**  
**January - November (millions of US dollars)**

	Canada's Imports				Canada's Exports				Canada's Total Trade				Canada's Trade Balance			
	Total	Growth %	Mexico	Growth %	Total	Growth %	Mexico <sup>1/</sup>	Growth %	Total	Growth %	Mexico	Growth %	Total	Growth %	Mexico	Growth %
1993	131,763	--	2,876	--	145,381	--	1,175	--	277,144	--	4,051	--	13,618	--	-1,701	--
2008	407,113	7.4	16,808	5.2	453,646	8.3	9,442	18.7	860,759	7.9	26,250	9.6	46,533	15.9	-7,366	-8.2
2009	319,750	-21.5	14,480	-13.9	315,290	-30.5	7,304	-22.7	635,040	-26.2	21,784	-17.0	-4,460	-109.6	-7,176	-2.6
*AAGR 09/93	7.3%		11.7%		7.4%		13.9%		7.3%		12.4%		8.0%		9.6%	
2008	407,113	7.4	16,808	5.2	453,646	8.3	9,442	18.7	860,759	7.9	26,250	9.6	46,533	15.9	-7,366	-8.2
Jan	31,868	--	1,117	--	36,112	--	746	--	67,980	--	1,863	--	4,244	--	-371	--
Feb	32,548	2.1	1,314	17.7	36,691	1.6	786	5.4	69,239	1.9	2,101	12.8	4,142	-2.4	-528	42.3
Mar	35,092	7.8	1,358	3.4	39,580	7.9	743	-5.6	74,672	7.8	2,101	0.0	4,488	8.3	-616	16.7
Apr	35,388	0.8	1,317	-3.1	40,787	3.1	818	10.1	76,175	2.0	2,134	1.6	5,400	20.3	-499	-18.9
May	37,428	5.8	1,507	14.4	41,882	2.7	783	-4.2	79,310	4.1	2,290	7.3	4,454	-17.5	-723	44.9
Jun	37,534	0.3	1,468	-2.6	41,859	-0.1	816	4.2	79,393	0.1	2,284	-0.3	4,326	-2.9	-652	-9.9
Jul	36,858	-1.8	1,266	-13.8	43,010	2.7	771	-5.5	79,867	0.6	2,037	-10.8	6,152	42.2	-495	-24.1
Aug	34,095	-7.5	1,475	16.5	39,693	-7.7	775	0.6	73,788	-7.6	2,250	10.5	5,598	-9.0	-700	41.4
Sep	36,084	5.8	1,504	2.0	39,700	0.0	769	-0.8	75,783	2.7	2,273	1.0	3,616	-35.4	-735	5.1
Oct	34,736	-3.7	1,527	1.5	37,537	-5.4	943	22.6	72,274	-4.6	2,470	8.6	2,801	-22.5	-584	-20.5
Nov	29,663	-14.6	1,638	7.3	31,744	-15.4	706	-25.1	61,407	-15.0	2,344	-5.1	2,082	-25.7	-932	59.6
Dic	27,298	-8.0	1,252	-23.6	27,873	-12.2	787	-11.4	55,171	-10.2	2,038	-13.1	575	-72.4	-465	-50.1
2009	319,750	-21.7	14,480	-13.5	315,290	-30.9	7,304	-22.7	635,040	-26.6	21,784	-16.8	-4,460	-109.3	-7,176	-1.7
Jan	23,821	-12.7	848	-32.2	24,128	-13.4	473	-39.9	47,948	-13.1	1,321	-35.2	307	-46.6	-376	-19.2
Feb	23,774	-0.2	935	10.2	23,969	-0.7	534	13.0	47,743	-0.4	1,468	11.2	195	-36.5	-401	6.8
Mar	25,384	6.8	1,057	13.1	25,926	8.2	541	1.3	51,311	7.5	1,598	8.8	542	177.6	-517	37.6
Abr	25,114	-1.1	1,084	2.5	24,335	-6.1	602	11.2	49,449	-3.6	1,685	5.4	-779	-243.7	-482	20.2
May	24,624	-2.0	1,089	0.5	23,928	-1.7	479	-20.3	48,552	-1.8	1,569	-6.9	-696	-10.6	-610	18.0
Jun	26,374	7.1	1,101	1.1	25,996	8.6	607	26.5	52,370	7.9	1,708	8.9	-378	-45.7	-495	2.7
Jul	27,101	2.8	1,186	7.7	26,562	2.2	639	5.3	53,664	2.5	1,824	6.8	-539	42.6	-547	-10.3
Aug	27,674	2.1	1,530	29.0	26,307	-1.0	718	12.5	53,981	0.6	2,248	23.2	-1,368	153.8	-811	63.9
Sep	28,820	4.1	1,343	-12.2	27,666	5.2	616	-14.3	56,486	4.6	1,959	-12.8	-1,154	-15.6	-727	33.0
Oct	29,925	3.8	1,354	0.8	29,586	6.9	751	22.0	59,512	5.4	2,105	7.5	-339	-70.6	-603	-25.7
Nov	29,550	-1.3	1,618	19.5	28,827	-2.6	596	-20.7	58,377	-1.9	2,214	5.2	-723	113.4	-1,022	40.5
Dic	29,260	-1.0	1,502	-7.1	29,494	2.3	748	25.6	58,754	0.6	2,251	-1.7	234	-132.3	-754	25.1
2010	358,615	22.7	19,610	49.2	351,158	22.3	7,813	'19.2	709,773	22.5	27,422	39.2	-7,457	51.2	-11,797	79.0
Jan	27,063	-7.5	1,398	-6.9	29,206	-1.0	602	-19.6	56,269	-4.2	2,000	-11.1	2,143	817.5	-797	5.7
Feb	28,254	4.4	1,582	13.1	28,724	-1.6	662	9.9	56,978	1.3	2,243	12.1	470	-78.0	-920	15.5
Mar	34,331	21.5	1,849	16.9	33,965	18.2	779	-17.8	68,296	19.9	2,628	17.2	-366	-177.8	-1,070	16.3
Apr	32,466	-5.4	1,743	-5.8	32,469	-4.4	685	-12.1	64,935	-4.9	2,427	-7.6	3	-100.9	-1,058	-1.1
May	32,716	0.8	1,839	5.5	32,507	0.1	627	-8.4	65,224	0.4	2,466	1.6	-209	-6433.0	-1,212	14.6
Jun	34,161	4.4	1,788	-2.8	33,101	1.8	691	10.2	67,261	3.1	2,479	0.5	-1,060	408.0	-1,097	-9.5
Jul	31,806	-6.9	1,533	-14.3	29,773	-10.1	696	0.7	61,580	-8.4	2,229	-10.1	-2,033	91.8	-838	-23.7
Ago	33,632	5.7	1,805	17.7	31,958	7.3	686	-1.5	65,591	6.5	2,491	11.7	-1,674	-17.7	-1,120	33.7
Sep	34,694	3.2	1,971	9.2	32,251	0.9	771	12.5	66,945	2.1	2,742	10.1	-2,443	46.0	-1,200	7.1
Oct	35,356	1.9	2,089	6.0	33,436	3.7	846	9.7	68,792	2.8	2,934	7.0	-1,920	-21.4	-1,243	3.6
Nov	34,136	-3.5	2,013	-3.6	33,767	1.0	769	-9.0	67,903	-1.3	2,782	-5.2	-368	-80.8	-1,244	0.1

\*Annual average growth rate, 1993-2009

1/ Due to export transhipment or indirect trade between Mexico and Canada through the US, the use of each country's import data from official sources—Banxico and Statistics Canada—yields the most accurate trade figures. In this particular case, Canada's exports to Mexico are based on the value of goods imported by Mexico from Canada as reported by BANXICO.

**Mexico-Canada Trade: Monthly trends from January 1993 to November 2010**  
(millions of US dollars)



Source: The Ministry of the Economy with data from Statistics Canada and BANXICO

# Canada's Top 25 Imports from Mexico by HTS Subheading

## January - November (millions of US dollars)

HTS Descriptions	Canada's imports from Mexico January - November				Growth rate 10/09 %	Canada's total imports January - November				Growth rate 10/09 %	Mexico's share in total imports	
	2009	%	2010	%		2009	%	2010	%		2009 %	2010 %
852872 - O TELEVISION RECEIVERS, COLOUR, W/N INCORP RADIO-BROAD RECE/SOUND/VID REC/REPRO APP	1,282.9	9.8	1,495.7	7.6	16.6	1,599.9	0.5	1,857.9	0.5	16.1	80.2	80.5
870323 - MOTOR VEHICLES - SPARK IGNITION - CYLINDER CAPACITY 1501-3000 CC	677.7	5.2	1,279.0	6.5	88.7	8,685.0	3.0	11,373.0	3.2	30.9	7.8	11.2
870431 - TRUCKS - SPARK IGNITION - LOAD NOT EXCEEDING 5 TONNES	575.8	4.4	1,204.2	6.1	109.1	4,649.2	1.6	7,292.7	2.0	56.9	12.4	16.5
851712 - TELEPHONES FOR CELLULAR NETWORKS OR FOR OTHER WIRELESS NETWORKS	628.0	4.8	1,121.9	5.7	78.7	1,808.3	0.6	2,767.3	0.8	53.0	34.7	40.5
270900 - CRUDE PETROLEUM OILS AND OILS OBTAINED FROM BITUMINOUS MINERALS	403.6	3.1	614.4	3.1	52.2	16,747.8	5.7	21,162.0	5.9	26.4	2.4	2.9
847150 - PROCESS UNITS O/T 8471.41/.49, W/N CNTG IN SAME HSNG: STORAGE/INPUT/OUTPUT UNITS	376.4	2.9	600.3	3.1	59.5	1,253.9	0.4	1,489.7	0.4	18.8	30.0	40.3
940190 - PARTS FOR SEATS	341.2	2.6	575.5	2.9	68.7	907.9	0.3	1,312.5	0.4	44.6	37.6	43.8
854430 - IGNITION WIRING SETS AND OTHER WIRING SETS USED FOR VEHICLES, AIRCRAFT OR SHIPS	375.2	2.9	491.6	2.5	31.0	814.8	0.3	1,150.2	0.3	41.2	46.0	42.7
840991 - PARTS SOLELY FOR SPARK-IGNITION INTERNAL COMBUSTION TYPE ENGINES NES	280.9	2.1	459.1	2.3	63.4	1,384.6	0.5	1,847.4	0.5	33.4	20.3	24.8
870324 - MOTOR VEHICLES - SPARK IGNITION - CYLINDER CAPACITY MORE THAN 3000 CC	259.5	2.0	447.9	2.3	72.6	5,035.8	1.7	7,230.8	2.0	43.6	5.2	6.2
840734 - RECIPROCATING PISTON ENGINES FOR ROAD OR OFF-HIGHWAY MOTOR VEHICLES - DISPLACING OVER 1,000 CC	238.8	1.8	389.6	2.0	63.2	2,314.4	0.8	3,675.3	1.0	58.8	10.3	10.6
870120 - ROAD TRACTORS FOR SEMI-TRAILERS (TRUCK TRACTORS)	81.2	0.6	358.1	1.8	340.8	604.3	0.2	1,224.0	0.3	102.5	13.4	29.3
710812 - GOLD IN UNWROUGHT FORM (NON-MONETARY)	214.2	1.6	357.4	1.8	66.8	3,506.5	1.2	6,556.2	1.8	87.0	6.1	5.5
870422 - TRUCKS - COMPRESSION IGNITION - LOAD 5-20 TONNES	62.0	0.5	327.9	1.7	429.3	537.4	0.2	1,072.6	0.3	99.6	11.5	30.6
851762 - MACHINES F R/C/T OR REGE OF VOICE, IMAGES OR DATA, INCL SWITCHING AND ROUTING APP	149.6	1.1	217.8	1.1	45.6	1,530.9	0.5	2,029.6	0.6	32.6	9.8	10.7
870332 - MOTOR VEHICLES - COMPRESSION IGNITION - CYLINDER CAPACITY 1501-2500 CC	175.1	1.3	211.5	1.1	20.8	186.9	0.1	241.4	0.1	29.1	93.7	87.6
870421 - TRUCKS - COMPRESSION IGNITION - LOAD NOT EXCEEDING 5 TONNES	86.3	0.7	202.6	1.0	134.8	562.1	0.2	663.4	0.2	18.0	15.4	30.5
870895 - SAFETY AIRBAGS WITH INFLATER SYSTEM, FOR MOTOR VEHICLES; PARTS THEREOF	137.5	1.0	200.4	1.0	45.7	334.2	0.1	475.2	0.1	42.2	41.2	42.2
841810 - COMBINED REFRIGERATOR-FREEZERS, FITTED WITH SEPARATE EXTERNAL DOORS	137.6	1.0	186.1	0.9	35.2	450.8	0.2	542.5	0.2	20.4	30.5	34.3
870829 - PARTS AND ACCESSORIES OF MOTOR VEHICLE BODIES NES	113.8	0.9	171.7	0.9	50.9	3,151.8	1.1	4,432.5	1.2	40.6	3.6	3.9
070200 - TOMATOES - FRESH OR CHILLED	100.7	0.8	170.6	0.9	69.4	212.4	0.1	268.3	0.1	26.3	47.4	63.6
870840 - GEAR BOXES (TRANSMISSIONS), FOR MOTOR VEHICLES AND PARTS THEREOF	145.4	1.1	166.6	0.8	14.5	1,929.6	0.7	2,873.8	0.8	48.9	7.5	5.8
851770 - PARTS OF TEL SETS,O APP F TRANS/RECEP OF VCE/IMG/DATA,O/T 84.43,85.25,85.27,85.28	126.1	1.0	162.6	0.8	28.9	1,231.3	0.4	1,317.6	0.4	7.0	10.2	12.3
852871 - TV RECE,W/O VID DISP/SCREEN,W/N W RADIO-BROAD RECE OR SND/VID REC/REPRO APP	84.9	0.6	157.2	0.8	85.2	460.9	0.2	546.2	0.2	18.5	18.4	28.8
271011 - LIGHT PETROLEUM OILS AND OILS FROM BITUMINOUS MINERALS, O/T CRUDE, AND PREPARATIONS	3.5	0.0	154.8	0.8	4264.3	2,839.0	1.0	4,297.3	1.2	51.4	0.1	3.6
Sub-total	7,058.1	53.7	11,724.4	59.8	66.1	62,739.6	21.5	87,699.3	24.5	39.8	11.2	13.4
Others	6,086.2	46.3	7,885.2	40.2	29.6	229,421.9	78.5	270,915.8	75.5	18.1	2.7	2.9
Total	13,144.3	100	19,609.6	100	49.2	292,161.5	100	358,615.1	100	22.7	4.5	5.5

Source: The Ministry of the Economy with data from Statistics Canada

Ranked by Canada's imports from Mexico in 2010

**Canada's Trade by Country:**  
**Top 10 Trading Partners, (1993 - 2010)**  
(millions of US dollars)

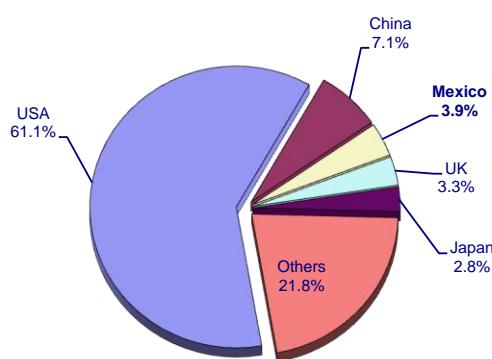
		January - November					
	Total	USA <sup>1/</sup>	China	Mexico <sup>1/</sup>	UK	Japan	Germany
<b>Trade</b>							
1993	254,863.1	183,847.4	3,380.9	3,632.7	5,277.9	13,786.3	4,312.1
2009	579,392.6	353,118.6	40,843.0	19,699.6	17,280.0	16,577.0	11,528.0
2010	709,773.2	433,375.3	50,675.0	27,422.4	23,502.0	20,086.0	13,477.0
<b>Growth rates</b>							
10-09	22.5%	22.7%	24.1%	39.2%	36.0%	21.2%	16.9%
10-93	178.5%	135.7%	1398.8%	654.9%	345.3%	45.7%	212.5%
*AAGR 10-93	-6.2%	5.2%	17.3%	12.6%	9.2%	2.2%	6.9%
<b>Imports</b>							
1993	121,365.2	81,408.4	2,235.0	2,610.2	3,174.3	7,640.5	2,476.6
2009	292,161.5	149,528.6	31,868.0	13,144.3	7,409.0	9,844.0	8,552.0
2010	358,615.1	181,211.3	39,552.0	19,609.6	9,539.0	11,953.0	10,010.0
<b>Growth rates</b>							
10-09	22.7%	21.2%	24.1%	49.2%	28.7%	21.4%	17.0%
10-93	195.5%	122.6%	1669.6%	651.3%	200.5%	56.4%	304.2%
*AAGR 10-93	-6.6%	4.8%	18.4%	12.6%	6.7%	2.7%	8.6%
<b>Exports</b>							
1993	133,497.9	102,439.0	1,145.9	1,022.5	2,103.5	6,145.8	1,835.5
2009	287,231.1	203,590.0	8,975.0	6,555.3	9,871.0	6,733.0	2,976.0
2010	351,158.1	252,164.0	11,123.0	7,812.8	13,963.0	8,133.0	3,467.0
<b>Growth rates</b>							
10-09	22.3%	23.9%	23.9%	19.2%	41.5%	20.8%	16.5%
10-93	163.0%	146.2%	870.7%	664.1%	563.8%	32.3%	88.9%
*AAGR 10-93	-5.9%	5.4%	14.3%	12.7%	11.8%	1.7%	3.8%

\*Annual average growth rate, 1993-2008

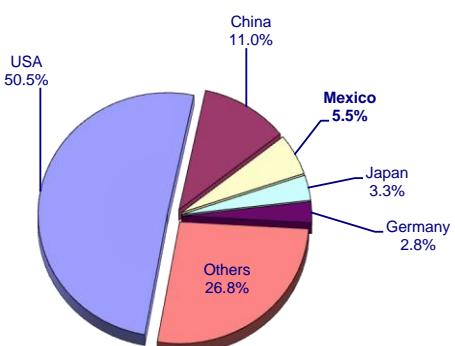
<sup>1/</sup> Trade values between Mexico, United States and Canada have been calculated using import data from official sources in each country.

Source: The Ministry of the Economy with data from Statistics Canada, BANXICO and USDOC

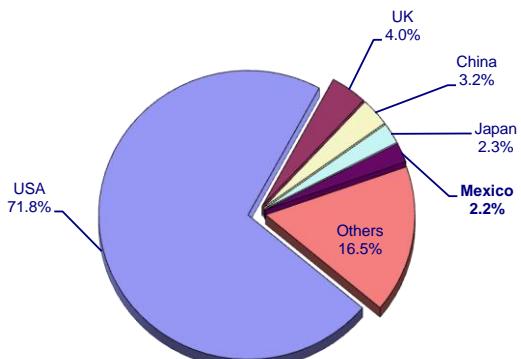
**Canada's main trading partners**  
**(Total Trade January - November 2010: 710 billion of US dollars)**



**Canada's top foreign suppliers**  
**(Total Imports January - November 2010: 359 billion of US dollars)**



**Canada's main export markets**  
**(Total exports January - November 2010: 351 billion of US dollars)**



## Canada-Mexico Trade by Province, (1993 - 2010) (millions of US dollars)

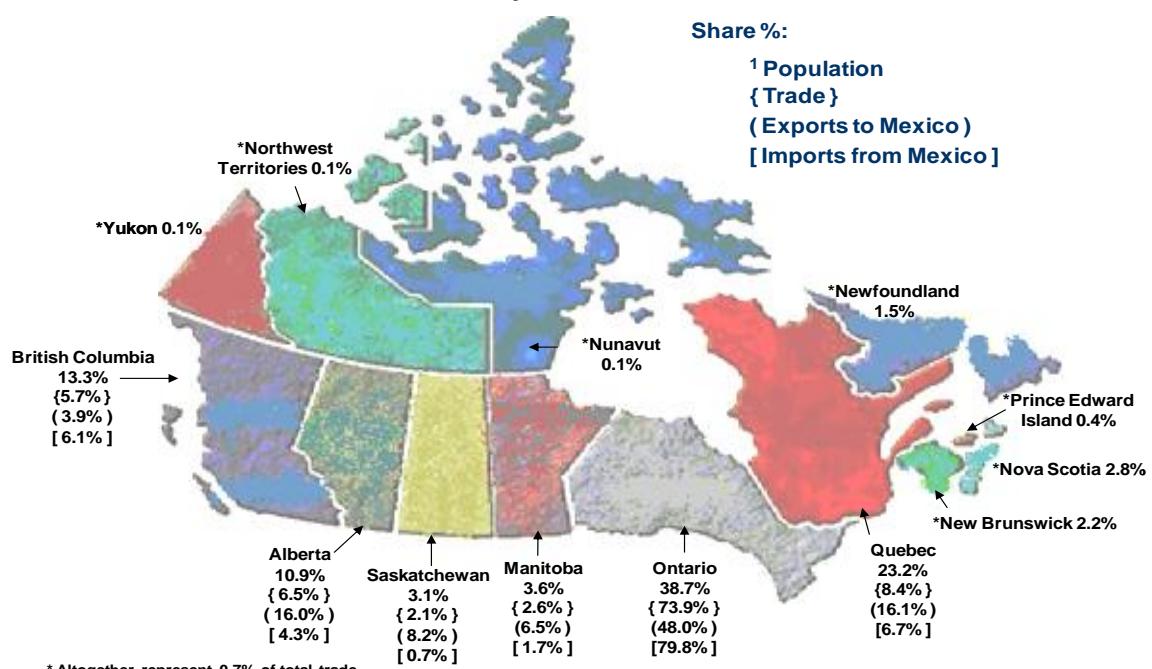
Provinces and Territories	January - November						Growth rates %		
	1993	%	2009	%	2010	%	10/09	10/93	*AAGR 10-93
Total Trade	3,185.6		17,036.3		24,050.0		41.2	655.0	12.6
Ontario	2,431.6	76.3	12,141.0	71.3	17,777.0	73.9	46.4	631.1	12.4
Quebec	316.4	9.9	1,172.8	6.9	2,024.7	8.4	72.6	539.9	11.5
Alberta	88.6	2.8	1,483.4	8.7	1,559.9	6.5	5.2	1,660.3	18.4
British Columbia	150.1	4.7	1,184.4	7.0	1,367.1	5.7	15.4	811.0	13.9
Manitoba	49.2	1.5	501.3	2.9	624.8	2.6	24.6	1,169.3	16.1
Saskatchewan	81.6	2.6	407.8	2.4	510.2	2.1	25.1	525.5	11.4
New Brunswick	12.5	0.4	90.9	0.5	139.3	0.6	53.2	1,014.8	15.2
Nova Scotia	50.2	1.6	34.4	0.2	33.7	0.1	-1.9	-32.8	-2.3
Newfoundland	5.2	0.2	18.1	0.1	9.4	0.0	-48.0	79.8	3.5
Prince Edward Island	0.3	0.0	2.0	0.0	2.5	0.0	22.3	761.7	13.5
Territories "	0.0	0.0	0.2	0.0	1.4	0.0	667.7	30,216.4	40.0
<b>Imports</b>	<b>2,610.2</b>		<b>13,144.1</b>		<b>19,609.6</b>		<b>49.2</b>	<b>651.3</b>	<b>12.6</b>
Ontario	2,161.1	82.8	10,316.4	78.5	15,645.1	79.8	51.7	624.0	12.3
Quebec	246.7	9.5	676.3	5.1	1,310.4	6.7	93.8	431.2	10.3
Alberta	29.3	1.1	610.0	4.6	849.0	4.3	39.2	2,800.9	21.9
British Columbia	113.8	4.4	1,065.1	8.1	1,191.7	6.1	11.9	947.4	14.8
Manitoba	14.2	0.5	287.7	2.2	334.1	1.7	16.1	2,255.1	20.4
Saskatchewan	4.8	0.2	100.3	0.8	147.0	0.7	46.5	2,975.5	22.3
New Brunswick	7.5	0.3	61.8	0.5	110.7	0.6	79.2	1,368.3	17.1
Nova Scotia	32.6	1.2	9.5	0.1	12.2	0.1	29.2	-62.5	-5.6
Newfoundland	0.2	0.0	16.9	0.1	9.3	0.0	-44.8	4,301.3	24.9
Prince Edward Island	0.1	0.0	0.1	0.0	0.1	0.0	-47.4	2.3	0.1
Territories "	0.0	0.0	0.0	0.0	0.0	0.0	-88.1	2,046.8	19.8
<b>Exports</b>	<b>575.5</b>		<b>3,892.2</b>		<b>4,440.4</b>		<b>14.1</b>	<b>671.6</b>	<b>12.8</b>
Ontario	270.5	47.0	1,824.6	46.9	2,132.0	48.0	16.8	688.1	12.9
Quebec	69.7	12.1	496.5	12.8	714.3	16.1	43.9	924.5	14.7
Alberta	59.3	10.3	873.4	22.4	710.9	16.0	-18.6	1,097.9	15.7
British Columbia	36.3	6.3	119.3	3.1	175.3	3.9	46.9	383.1	9.7
Manitoba	35.0	6.1	213.5	5.5	290.7	6.5	36.1	729.7	13.3
Saskatchewan	76.8	13.3	307.4	7.9	363.3	8.2	18.2	373.0	9.6
New Brunswick	5.0	0.9	29.1	0.7	28.5	0.6	-2.0	476.4	10.9
Nova Scotia	17.5	3.0	24.9	0.6	21.5	0.5	-13.8	22.4	1.2
Newfoundland	5.0	0.9	1.2	0.0	0.1	0.0	-91.3	-97.8	-20.2
Prince Edward Island	0.2	0.0	1.9	0.0	2.4	0.1	26.4	951.3	14.8
Territories "	0.0	0.0	0.2	0.0	1.4	0.0	834.9	31,381.1	40.3

Note: Canada's export values by province are based on data from Statistics Canada. Therefore, this information is not comparable with the other set of data (from BANXICO) used on this report to calculate Canada's total exports to Mexico.

<sup>1/</sup> Northwest Territories, Nunavut and Yukon.

Source: The Ministry of the Economy with data from Statistics Canada

### Canada – Mexico trade by province January – November 2010



1: Population: preliminary post censal estimates. April 1, 2010

Source: Ministry of the Economy with data from Statistics Canada