THE NAFTA OFFICE OF MEXICO IN CANADA

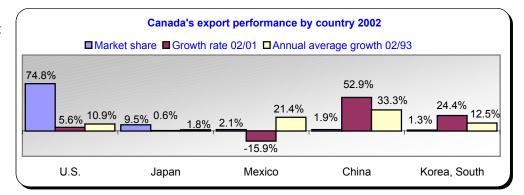
CANADIAN TRADE BY SECTOR NAICS 311 - Food Manufacturing

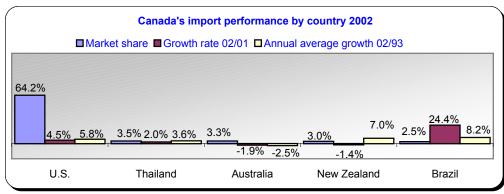


In 2002, Mexico was Canada's third largest export market in this sector. Sales to Mexico represented 2.1% of Canada's total exports. During the first nine years of NAFTA, trade between Mexico and Canada in this sector grew by an annual average of 19.1%.

Canadian imports from Mexico have increased by 187%, from \$19,053 thousand in 1993 to \$54,762 thousand in 2002.

Canadian exports to Mexico have grown by 474% since NAFTA took effect, totalling \$225,506 thousand in 2002.



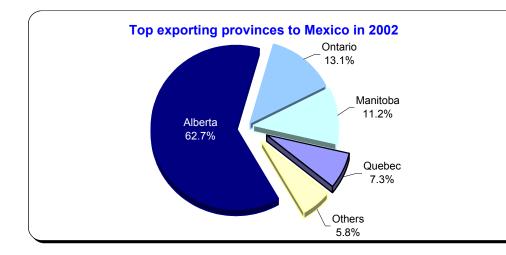


In 2002, Mexico was Canada's thirteenth supplier in this sector. Mexican products accounted for 0.7% of Canadian imports.

Source: Ministry of Economy with data from Statistics Canada

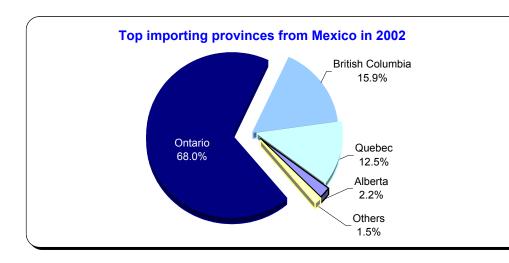
The NAFTA Office of Mexico in Canada

NAICS 311 - Food Manufacturing



Canadian exports to Mexico by province Thousands of US dollars

Province	Exports	Growth rate %			
	2002	2002/2001	2002/1993		
Total	225,506	9.3	51.9		
Alberta	141,294	89.4	1,407.5		
Ontario	29,634	81.1	397.3		
Manitoba	25,201	78.3	426.2		
Quebec	16,387	61.9	659.4		
Others	12,990	88.3	97.0		



Canadian imports from Mexico by province Thousands of US dollars

Province	Imports	Growth rate %		
	2002	2002/2001	2002/1993	
Total	54,762	79.9	107.8	
Ontario	37,215	119.9	348.9	
British Columbia	8,686	362.6	826.6	
Quebec	6,851	86.7	102.8	
Alberta	1,214	59.8	389.5	
Others	796	90.2	222.1	

The NAFTA Office of Mexico in Canada

NAICS 311 - Food Manufacturing

Exports to Mexico

Thousands of US dollars

			Growth rate %		
Description	1993	2001	2002	2002/2001	2002/1993
NAICS 311611 - Animal (except Poultry) Slaughtering	16,607	145,086	127,350	-12.2	666.8
NAICS 311515 - Butter, Cheese, and Dry and Condensed Dairy Produced	13,701	56,415	37,585	-33.4	174.3
NAICS 311614 - Rendering and Meat Processing from Carcasses	390	35,677	31,158	-12.7	7,881.9
NAICS 311214 - Rice Milling and Malt Manufacturing	2	13,611	9,936	-27.0	418,970.1
NAICS 311710 - Seafood Product Preparation and Packaging	235	1,069	4,373	309.0	1,758.7
NAICS 311920 - Coffee and Tea Manufacturing	0	2,771	3,832	38.3	N.A.
NAICS 311410 - Frozen Food Manufacturing	238	1,470	2,319	57.8	875.5
NAICS 311119 - Other Animal Food Manufacturing	887	1,713	1,805	5.4	103.5
NAICS 311211 - Flour Milling	191	2,782	1,786	-35.8	837.3
NAICS 311330 - Confectionery Manufacturing from Purchased Chocola	91	608	1,280	110.6	1,313.7
NAICS 311320 - Chocolate and Confectionery Manufacturing from Cad	34	347	933	168.7	2,669.1
NAICS 311224 - Oilseed Processing	3,409	1,712	887	-48.2	-74.0
NAICS 311511 - Fluid Milk Manufacturing	0	473	696	47.1	N.A.
NAICS 311111 - Dog and Cat Food Manufacturing	0	29	391	1,265.6	N.A.
NAICS 311990 - All Other Food Manufacturing	633	384	347	-9.8	-45.3
NAICS 311420 - Fruit and Vegetable Canning, Pickling and Drying	84	161	202	24.8	138.9
NAICS 311340 - Non-Chocolate Confectionery Manufacturing	71	38	158	311.1	120.9
NAICS 311940 - Seasoning and Dressing Manufacturing	24	27	91	235.2	284.2
NAICS 311814 - Commercial Bakeries and Frozen Bakery Product Mar	55	8	90	1,045.7	63.2
NAICS 311615 - Poultry Processing	508	88	85	-3.7	-83.4
NAICS 311230 - Breakfast Cereal Manufacturing	689	0	68	N.A.	-90.2
NAICS 311221 - Wet Corn Milling	1,299	3,191	64	-98.0	-95.1
NAICS 311930 - Flavouring Syrup and Concentrate Manufacturing	0	146	52	-64.6	N.A.
NAICS 311821 - Cookie and Cracker Manufacturing	6	1	10	N.A.	64.0

N.A.=Not Avalilable

The NAFTA Office of Mexico in Canada

NAICS 311 - Food Manufacturing

Imports from Mexico

Thousands of US dollars

				Growth rate %	
Description	1993	2001	2002	2002/2001	2002/1993
NAICS 311410 - Frozen Food Manufacturing	10,891	14,264	15,804	10.8	45.1
NAICS 311420 - Fruit and Vegetable Canning, Pickling and Drying	2,512	4,181	10,372	148.1	312.9
NAICS 311310 - Sugar Manufacturing	1,628	4,361	6,135	40.7	276.9
NAICS 311340 - Non-Chocolate Confectionery Manufacturing	373	6,214	5,947	-4.3	1,493.8
NAICS 311515 - Butter, Cheese, and Dry and Condensed Dairy Produ	0	3,523	3,842	9.1	N.A.
NAICS 311710 - Seafood Product Preparation and Packaging	1,675	2,912	3,776	29.7	125.5
NAICS 311990 - All Other Food Manufacturing	52	3,622	2,380	-34.3	4,458.7
NAICS 311920 - Coffee and Tea Manufacturing	1,200	782	1,553	98.6	29.4
NAICS 311814 - Commercial Bakeries and Frozen Bakery Product Mar	0	135	1,184	779.7	N.A.
NAICS 311111 - Dog and Cat Food Manufacturing	0	649	842	29.7	N.A.
NAICS 311330 - Confectionery Manufacturing from Purchased Chocola	210	707	770	8.9	266.8
NAICS 311940 - Seasoning and Dressing Manufacturing	178	553	699	26.5	292.3
NAICS 311230 - Breakfast Cereal Manufacturing	0	1,721	512	-70.3	N.A.
NAICS 311221 - Wet Corn Milling	119	51	304	493.9	155.7
NAICS 311919 - Other Snack Food Manufacturing	0	39	246	534.8	N.A.
NAICS 311224 - Oilseed Processing	0	237	194	-18.2	N.A.
NAICS 311119 - Other Animal Food Manufacturing	0	92	55	-39.9	N.A.
NAICS 311320 - Chocolate and Confectionery Manufacturing from Cad	2	61	32	-47.0	1,196.7
NAICS 311821 - Cookie and Cracker Manufacturing	132	19	30	58.8	-77.1
NAICS 311211 - Flour Milling	0	34	23	-30.5	N.A.
NAICS 311822 - Flour Mixes and Dough Manufacturing from Purchase	11	60	16	-72.7	50.2
NAICS 311225 - Fat and Oil Refining and Blending	0	19	16	-14.2	N.A.
NAICS 311911 - Roasted Nut and Peanut Butter Manufacturing	0	5	15	184.6	N.A.
NAICS 311610 - Animal Slaughtering and Processing	0	9	7	-28.3	N.A.
NAICS 311511 - Fluid Milk Manufacturing	0	0	5	N.A.	N.A.
NAICS 311823 - Dry Pasta Manufacturing	0	6	3	-55.5	N.A.

N.A.=Not Avalilable